EXPLOR<small>ES</small> SMALL BUSINESS
where small business makes a BIG difference

OSBP Learning Series:
The Vendor Roundtable

Featuring the FY19 Agency-level
Small Business Industry Award Winners
Aug 19, 2020

www.nasa.gov
Housekeeping

• If you have any questions during the presentation, please enter them into the CHAT BOX.

• We will have a formal Q&A after the presenters concludes.

• Please keep your computers and phones on mute when not speaking.

• Press *6 to mute/unmute your line if necessary.

• Please fill out the survey sent at the end of this presentation.
Participant Poll

Please answer the poll in the CHAT BOX 😊

1. Is this the first webinar hosted by the NASA Office of Small Business Programs that you have attended?

2. How did you learn about this webinar?
   A = OSBP Website
   B = Communications a NASA Center
   C = NASA Vendor Database email
   D = Social Media
   E = Eventbrite email
   F = Other

* If you select “f”, write the location in the CHAT BOX
About the NASA Office of Small Business Programs

The NASA Office of Small Business Programs (OSBP) is located at Headquarters in Washington, D.C. and is under the leadership of Associate Administrator Glenn A. Delgado.

Our vision is to promote and integrate all small businesses into the competitive base of contractors that pioneer the future of space exploration, scientific discovery, and aeronautics research.

The NASA OSBP webinar series offers in-depth training relevant to small businesses; and provide the opportunity to ask questions directly to key points of contacts at the Agency.
Meet Our Guest Speakers!
FY Agency-level Small Business Prime Contractor of the Year
Logical Innovations, Inc.
Logical Innovations, Inc. is a small business, minority-owned small business and woman owned small business – serving as a value-added provider of business, technical and creative services for the federal government and private industry. Fully operational in 2006 and headquartered in Houston, Texas, Logical Innovations has evolved and expanded our Logical Innovations family in locations throughout the United States.

✓ With a career that began as a NASA contractor in 1984, President/CEO Denise Navarro had the opportunity to grow professionally within this great agency and establish Logical Innovations.

✓ Current NASA Centers/locations:
  - Ames Research Center (ARC)
  - Armstrong Flight Research Center (AFRC)
  - Goddard Space Flight Center (GSFC)
  - Headquarters (HQ)
  - Johnson Space Center (JSC)
  - Kennedy Space Center (KSC)
  - Marshall Space Flight Center (MSFC)
  - Stennis Space Center (SSC)

✓ Logical Innovations partners with other like-minded companies and the communities we serve, fostering relationships and future generations, with a ‘pay it forward’ mindset.

✓ Building a company takes hard work and determination – it may not happen overnight but with the right planning, persistence, partnerships, values, ethics and passion, it can!

Logical Innovations focuses on and values its customer bases – clients and employees
Awards and Recognition – Corporate and Founder

- FY2019 – NASA Agency Level Small Business Prime Contractor of the Year
- 2020, 2019 – One of Best and Brightest Companies to Work For National Award
- 2012 through 2020 – One of Houston’s Best and Brightest Companies to Work For
- 2020 – Houston’s Best of the Best Small Business
- 2020, 2019 – One of San Francisco Region’s Best and Brightest Companies to Work For
- 2019 – U.S. Small Business Administration (SBA) Houston District Office and Region 6 (Texas, Louisiana, New Mexico, Oklahoma, Arkansas) 8(a) Graduate of the Year
- 2019 – University of Houston – Clear Lake Philanthropy Award
- 2019 – University of Houston – Clear Lake Commencement Speaker
- 2019 – College of the Mainland – Donor Recognition
- 2019 – Hispanic Lifestyle Latina of Influence Award
- 2017 – University of Houston – Clear Lake Community Partnership Award
- 2017 – University of Houston – Clear Lake Distinguished Alumna Award
- 2017 – Houston Technology Center Entrepreneurial Lifetime Achievement Award
- 2016 – SBA Houston District Office Small Business Person of the Year
- 2016 – College of the Mainland Distinguished Alumna Award
- FY2015 – NASA Johnson Space Center Small Business Prime Contractor of the Year
- 2018 – Small Business Success Story / KSC (Apache-Logical JV)
- 2017 and 2015 – Small Business Success Story Spotlight / ARC (Logical-R JV)
- 2016 – Small Business Success Story Spotlight / AFRC
- 2014 – Woman Owned Small Business Spotlight / GRC
FY Agency-level Small Business Subcontractor of the Year
Media Fusion, LLC
Media Fusion, LLC

- Small Business, Under $16M and Under 500 Employees
- Founded in 1995, Acquired by Poarch Creek Indians in 2018
  - Federally Recognized Tribal Entity
- Federal Experience <$100M in Prime and <$40M Subcontracts

**Government Customers**

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Doing Business With Us

NAICS Codes

- 512110* — Motion Picture and Video Production
- 512191* — Teleproduction and Other Postproduction Services
- 519120* — Libraries and Archives
- 541330* — Engineering Services
- 541430 — Graphics Design Services
- 541511* — Custom Computer Programming Services
- 541611* — Administrative, Management and General Management Consulting Services
- 541613* — Marketing Consulting Services
- 541712* — Research and Development in the Physical, Engineering and Life Sciences
- 541810* — Advertising Agencies
- 541820* — Public Relations Agency
- 541921 — Photography Studios, Portrait
- 541922 — Commercial Photography
- 561110 — Office Administrative Services
- 561210* — Facilities Support Services
- 561510* — Travel Agencies
- 561999* — All Other Travel Arrangement and Reservation Services

* Small Business

Contract Vehicles

- GSA Advertising PSS
  Contract # GS-07F-0382X
- SeaPort-E
  Contract # N00178-15-D-8321 Zones 1-6
- AMCOM EXPRESS (Sub)
- Navy CHINFO BPA
- OASIS SB Pool 1

Awards and Accolades

NASA Agency Small Business Subcontractor of the Year (2019)
NASA AFRC Small Business Subcontractor of the Year (2019)
NASA AFRC Small Business Prime Contractor of the Year (2014)
NASA HQ Small Business Prime Contractor of the Year (2010)
NASA IT Innovator of the Year Award (2010)
NASA ITCD Customer Service Award (2010)
Huntsville Chamber of Commerce Small Business of the Year (2006 & 2016)
NASA MSFC Small Business Excellence Award (2009)

Contact Information

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(256) 704-0404
www.fusiononline.com

Tim McElyea
Government Contracts and Business Development
(256) 532-3874 x 205
Tim@fusiononline.com
FY Agency-level Large Business Prime Contractor of The Year
Science Applications International Corporation (SAIC)
SAIC is a premier Fortune 500 technology integrator driving our nation’s digital transformation. Our robust portfolio of offerings across the defense, space, civilian, and intelligence markets includes secure high-end solutions in engineering, IT modernization, and mission solutions. Using our expertise and understanding of existing and emerging technologies, we integrate the best components from our own portfolio and our partner ecosystem to deliver innovative, effective, and efficient solutions that are critical to achieving our customers’ missions.
CAPABILITIES

SAIC is home to integrators, collaborators, and problem solvers. Our capabilities and services create the best future possible for our customers — whether at land, sea, air, or space — while ensuring innovative, effective, and efficient solutions.

SAIC supports over 60,000 NASA & Contractor Employees Every Day

#1 WOMEN ON PUBLIC COMPANY BOARDS IN GREATER D.C.
WASHINGTON BUSINESS JOURNAL

#42 DEFENSE NEWS TOP 100
DEFENSE NEWS

#5 TOP COMPANIES FOR FLEXIBLE JOBS
FLEXJOBS.COM

#1 AMERICA'S BEST EMPLOYERS FOR DIVERSITY 2019
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CEO
Nazzic Keene

NYSE TICKER
SAIC

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saic.com
Strong supplier and subcontractor partnerships are critical to SAIC and the success of our customers.

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(256) 319-4769

GETTING STARTED
To find out more about SAIC and our Small Business Program, visit our web site at www.saic.com/sbp or email us at smallbusiness@saic.com.

We also encourage small businesses to register in our Supplier Profile Portal to be considered for future opportunities. Registering your company profile does not qualify you as a vendor or guarantee you work with SAIC. To register, go to www.saic.com/suppliers.
Agency-level Mentor-Protégé Agreement of the Year (Mentor)
KBR
KBR Government Solutions ensures mission success for customers globally with capabilities supporting defense, space, aviation, and other government programs and missions. KBR Government Solutions creates value and drives innovation by combining engineering, technical and scientific expertise with its full life cycle capabilities, mission knowledge and future-focused technologies from research and development, test and evaluation, and systems engineering to program management, operations, maintenance and field logistics. Known for excelling in complex and extreme environments, KBR Government Solutions is trusted to help our clients meet their most pressing challenges today and into the future.

**CORE CAPABILITIES**

**OPERATIONAL SUPPORT**
- Human Spaceflight and Satellite Ops
- Integrated Supply Chain and Logistics
- Technical Training Services
- Military Aviation Support
- Equipment Maintenance

**INFORMATION OPERATIONS**
- Data Analytics
- Offensive and Defensive Cyber
- Mission Planning Systems
- AI and Machine Learning

**PROGRAM MANAGEMENT**
- Portfolio Management
- Advisory Services
- Analysis of Alternatives

**ENGINEERING SERVICES**
- Systems and Platform Integration
- Test and Evaluation
- Sustainment Engineering
- Aerospace Acquisition Support

**SCIENTIFIC RESEARCH**
- Health and Human Performance
- Life Science Research
- Earth Sciences
- Robotic Space Systems

The future, designed and delivered.
Agency-level Mentor-Protégé Agreement of the Year (Protégé)
JES Tech
CERTIFICATIONS
- Small Disadvantaged Business (SDB)
- Woman-Owned Small Business (WOSB)
- Economically Disadvantaged Woman-Owned Small Business (EDWOSB)

CUSTOMERS
• NASA
  - Johnson Space Center (JSC)
  - JSC White Sands Testing Facility (WSTF)
  - Kennedy Space Center (KSC)
  - Glenn Research Center (GRC)
• U.S. Dept. of Defense Special Operations Command (SOCOM)
  - Dam Neck Naval Air Station, VA
  - Fort Carson, CO
  - Fort Campbell, KY
  - JEB Little Creek Fort, VA
• U.S. Department of Energy
  - Oak Ridge, TN

JES Tech delivers clinical, science, and engineering support services with customized partnered solutions to the federal government

CAPABILITIES

Occupational Medicine Clinic Management
  - Evaluation & treatment of work-related injuries, physical exams
  - Astronaut Selection exams and screenings
  - Reception, medical records, medical supplies procurement
  - Nurse Case Management

Science & Laboratory Support
Research:
  - Requirements definition planning and study coordination
  - Research participant recruiting and screening
Operations:
  - Lab setup, coordination, and usage oversight
  - Experiment protocol development
  - Sample collection, testing, analysis, and reporting

Engineering Support
  - Quality Assurance inspection and records administration
  - Biomedical and Payload Engineering
  - Administrative and Logistics support
# Upcoming Webinars

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| June 19, 2020 | Opportunities for CA Small Businesses to Support NASA Artemis Programs | Congressman Kevin McCarthy (CA-23)  
Congressman Mike Garcia (CA-25)  
NASA Administrator Jim Bridenstine  
Associate Administrator Glenn A. Delgado |
Associate Administrator, OSBP                                         |
| September 16, 2020 | How to Do Business with NASA Goddard Space Flight Center          | Jennifer D. Perez  
Small Business Specialist                                                  |
| Oct. 21, 2020  | Updates from the FAR: Small Business Edition                       | Dorice Kenely  
NASA Office of Procurement                                              |
To learn more about the Small Business Program at NASA:

http://www.osbp.nasa.gov

202-358-2088

smallbusiness@nasa.gov

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NASASmallBusiness

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