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OFFICE OF SMALL BUSINESS PROGRAMS

VISION STATEMENT

The vision of the Office of Small Business Programs at NASA Headquarters is to promote and integrate all small businesses into the competitive base of contractors that pioneer the future of space exploration, scientific discovery, and aeronautics research.

4TH ANNUAL NASA SMALL BUSINESS SYMPOSIUM AND AWARDS CEREMONY

TRUPHELIA M. PARKER

EDITOR/SCHEDULER (CONTRACTOR)

NASA OFFICE OF SMALL BUSINESS PROGRAMS

The 4th Annual National Aeronautics and Space Administration (NASA) Small Business Symposium and Awards Ceremony held November 3, 2011, at the Hyatt Dulles hotel in Herndon, VA, was a success and attracted more than 300 Government and industry attendees. Symposium attendees learned about the skills, resources, and technologies needed to aid the Agency's missions, programs, and research. They also had an opportunity to hear from NASA's Office of Small Business Programs



NASA Administrator Charles F. Bolden, Jr.

Associate Administrator, Glenn A. Delgado, as well as other key Agency officials including Administrator Charles F. Bolden, Jr.; Associate Deputy Administrator Richard J. Keegan; Chief Scientist Dr. Gale J. Allen; and Mission Support Directorate Associate Administrator Dr. Woodrow Whitlow, Jr. Attendees also had the privilege of hearing from the Administrator of the U.S. Small Business Administration, Karen G. Mills.

The event offered various session topics ranging from "The View Ahead for Small Business" (Karen G. Mills) to two messages from high-level officials at NASA: "Message from NASA's Chief Scientist" and "Message from NASA's Mission Support Directorate."

Overall, the event afforded participants an opportunity to hear from the Agency on how small businesses have worked and can continue to work with NASA to achieve its mission. The NASA Office of Small Business Programs is looking forward to providing another outstanding symposium in 2012.

To view symposium presentations and awards ceremony photos, visit <http://www.osbp.nasa.gov/sbs/symposium.html>.



ATTENDEE FEEDBACK

"HOW SMALL BUSINESSES CAN HELP NASA, THE EMPHASIS ON THIS SUBJECT WAS GREAT!"

"REALLY ENJOYED HEARING FROM MR. KEEGAN."

"GREAT Q&A!"

"ADMINISTRATOR MILLS—PLEASE INVITE HER BACK NEXT YEAR."

"1ST TIME TO THIS EVENT, WILL NOT BE MY LAST!!"

"GREAT STUFF NASA IS DOING!"

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MISSION STATEMENT

- To advise the Administrator on all matters related to small business,
- To promote the development and management of NASA programs that assist all categories of small business,
- To develop small businesses in high-tech areas that include technology transfer and commercialization of technology, and
- To provide small businesses maximum practicable opportunities to participate in NASA prime contracts and subcontracts.

To CONTACT OSBP:

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OFFICE OF SMALL BUSINESS PROGRAMS



SBS SPOTLIGHT

LARRY M. THIRD SMALL BUSINESS SPECIALIST NASA KENNEDY SPACE CENTER



As the Small Business Specialist at Kennedy Space Center (KSC), Mr. Larry M. Third has played a major role in transforming the small business program at KSC through assisting with the development of

small businesses to help them explore greater opportunities. Mr. Third's analytical ability, experience, and team-building skills have been the catalyst for achieving the Center's small business goals. As a result, in fiscal year (FY) 2009, KSC was awarded the Administrator's Cup for best small business program. Mr. Third's determination to build new partnerships among KSC's large and small prime contractors has become one of many success factors in the durability of the Center's small business program. Mr. Third and KSC's Central Industry Assistance Office (CIAO) made KSC the first Center to offer joint counseling to its small business industrial base. In July 2011, during a meeting with the Administrator of the U.S. Small Business Administration (SBA), Karen Mills, Mr. Third discussed the concept of joint counseling. Ms. Mills was so impressed that she requested additional information on KSC best practices.

Although geographically separated, Mr. Third maintains a highly effective working relationship with KSC's SBA representatives. Mr. Third was instrumental in establishing written responsibilities and timelines with the SBA Procurement Center Representative. This is one of the first known small business agreements of its kind, with another agency, at NASA. The agreement establishes a 48-hour turnaround goal for all small business coordination sheets and subcontracting plans.

In years past, Mr. Third was the catalyst in reorganizing the KSC Small Business Council into the KSC Prime Contractor Board. This resulted in an organization more aligned with the Agency's current small business vision and initiatives. He continues to maintain the Board's effectiveness despite a significant number of contract (and contract management) transitions over the past year. He also represents NASA and KSC at the Prime Contractor Board to facilitate small business initiatives, joint counseling, the planning and organizing of outreach events, and the breaking down of barriers that limit small business participation.

As board chair, he leads the team in planning and organizing two major outreach events each year—the Business Opportunities Expo and the Small Business Industry Day. The Expo is in its 21st year and is considered a best practice. Mr. Third is quick to point out that a successful program such as KSC's is the result of a total team effort.

The NASA Office of Small Business Programs salutes Mr. Third on successfully impacting the small business program at KSC!



AA's CORNER

As we move into a new fiscal year, I want to take this opportunity to recognize and thank a number of people for making fiscal year 2011 (FY11) a remarkable year for the NASA Small Business Program.

First, I must recognize the unwavering support of NASA's senior leadership team, led by NASA Administrator Mr. Charles Bolden, Deputy Administrator Ms. Lori Garver, and Associate Administrator Mr. Chris Scolese, as well as that of other senior management such as Chief of Staff Mr. David Radzanowski, Associate Deputy Administrator Mr. Richard Keegan, the Office of the Chief Technologist, the Center Directors, the entire Office of Procurement, and the various Mission Directorates. Without the support of everyone cited above, NASA would not have been able to exceed our small business goal for FY11.

I also want to thank all of the Small Business Advocates Award winners. These NASA employees demonstrate the entire Agency's commitment to providing all types of small business with a fair opportunity to compete for contracting opportunities. This Agency culture comes from the top leadership and is supported by the entire acquisition community. I also want to recognize all of the Center Small Business Industry Award winners for supporting the Agency's small businesses and grooming them to be prime contractors for the Agency in the future. The Agency Industry Award winners are Small Business Prime Contractor of the Year, Arcata Associates; Small Business Subcontractor of the Year, All Points Logistics, Inc.; and Large Business Prime Contractor of the Year, Jacobs Technology, Inc./ Facility Operation Services Contract. They deserve special recognition for their exceptional efforts in supporting the Agency.

(continued on page 3)

AA's Corner (continued from page 2)

All of the Agency Small Business Specialists deserve special recognition for all of the hard work they did and how successfully they worked with the procurement, technical, and Small Business Administration (SBA) personnel at their Centers. As a result of all of this effort by all of these people working as a team, NASA exceeded our assigned FY11 SBA small business goal of 15.90 percent. This team effort resulted in NASA's achieving a small business percentage of 17.91.

NASA was one of only three of the top seven Federal agencies that spend approximately 90 percent of the total procurement dollars spent by the Government to exceed their small business goal. This is a major accomplishment that the entire Agency is very proud of.

I also need to recognize Ms. Eve Lyons from the Office of General Counsel, Mr. Craig Bowers from the Office of Procurement, and Mr. David Grove of my team for all the hard work they completed during FY11 in developing and executing policies that provided the tools that enabled the Agency to have such a successful year.

None of these accomplishments would have been achieved without the great team in the Headquarters Office of Small Business Programs. I cannot express how proud I am of the entire team. They work with the Centers and the companies on a daily basis as well as completing all of the various "other duties as assigned." They have my unwavering support, admiration, and gratitude for all their hard work.

In closing, I need to recognize the members of our NASA small business community who have retired or moved on during this fiscal year. They will all be missed: Ms. Lupe Velasquez, Ms. Cheryl Harrison, Mr. John Cecconi, and Ms. Dana Jones. I wish them all success in their future endeavors.

GLENN A. DELGADO

ASSOCIATE ADMINISTRATOR
NASA OFFICE OF SMALL BUSINESS PROGRAMS

MATCHMAKING A SUCCESS AT SMALL BUSINESS SYMPOSIUM

TRUPHELIA M. PARKER, EDITOR/SCHEDULER (CONTRACTOR)

NASA OFFICE OF SMALL BUSINESS PROGRAMS

The NASA Office of Small Business Programs offered, for the second year in a row, an opportunity for symposium attendees to meet face-to-face with NASA small business specialists and representatives of other Agency program



Small Business Specialist Lupe Velasquez, NASA Ames Research Center, involved in small business counseling at matchmaking event.

offices as a part of "Doing Business with NASA One-on-One Matchmaking" sessions. This pre-symposium event activity took place on Wednesday, November 2, from 1 p.m. to 5 p.m., and it was attended by over 168 participants with a total of 140 available appointment slots.

Attendees were able to schedule 15-minute appointments with representatives from a NASA Center or the Agency's Solutions for Enterprise Wide Procurement (SEWP) Program Office, the Office of the Chief Information Officer, and the Office of the Chief Technologist.



Program Manager David Grove, NASA Office of Small Business Programs, with Small Business Advocate Michelle Butzke, Lockheed Martin Space Systems Company.

VETERAN RECOGNITION

SERVICE-DISABLED VETERAN-OWNED GOAL RECOGNITION

On November 3, 2011, during the 4th Annual NASA Small Business Symposium and Awards Ceremony, a special achievement commendation was presented to two NASA Centers, Dryden Flight Research Center (DFRC) and Goddard Space Flight Center (GSFC), both of whom exceeded the statutory 3 percent Service-Disabled Veteran-Owned Small Business category for fiscal year 2011.



Award for Dryden Flight Research Center. L to R: NASA Administrator Charles F. Bolden, Jr.; DFRC Associate Director for Mission Support Gwen Young; DFRC Small Business Specialist Robert Medina; and NASA Office of Small Business Programs Associate Administrator Glenn A. Delgado.



Award for Goddard Space Flight Center. L to R: NASA Administrator Charles F. Bolden, Jr.; GSFC Director Robert Strain; GSFC Small Business Specialist Gil Valle; and NASA Office of Small Business Programs Associate Administrator Glenn A. Delgado.

SOCIAL MEDIA



The NASA Office of Small Business Programs (OSBP) is ringing in the New Year with a new Facebook page! Why? NASA OSBP would like the public to have instant access to small business information. Whether it is news that impacts the small business community, outreach and matchmaking events, or procurement opportunities—we want to simplify the process.



So please take a moment to like us on Facebook (<http://on.fb.me/vhUfP2>) or follow us on Twitter (<http://bit.ly/SCBL76>). It will only take a few minutes of your time, and it will be well worth the effort! Besides, we would love to hear from you!



SYMPOSIUM AND AWARDS HIGHLIGHT

2011 SMALL BUSINESS CHAMPION RECOGNITION

DUDLEY R. CANNON, JR.
DIRECTOR OF PROCUREMENT
NASA KENNEDY SPACE CENTER

Dudley Cannon is the Director of Kennedy Space Center Procurement. In this role, he provides leadership, guidance, and knowledge management to a 100-person organization responsible for all aspects of acquisition and contract management in support of the Kennedy Space Center (KSC) mission. He also provides executive-level support to KSC Source Evaluation Boards (SEBs) and Industry Relations, as well as senior-level management and guidance to the KSC Small Business Program.

Cannon has served in various Government agencies over the last 30 years, including NASA, the Defense Logistics Agency, and the U.S. Air Force. Since joining NASA in 1986, Cannon has held numerous positions, previously serving as Assistant Chief Counsel and Deputy Procurement Officer. Cannon recently retired from the U.S. Air Force Reserves, where he held a

Reserve Commission as a Judge Advocate. He is the recipient of numerous recognitions including the NASA Exceptional Service Medal and the NASA Exceptional Achievement Medal, and, in 2009, he was named as an Ability One Procurement Champion.

Cannon holds a bachelor of arts degree from the University of South Florida and a juris doctorate degree from the University of Memphis. He has also completed the Federal Executive Institute's Leadership for a Democratic Society program and the Harvard Kennedy School of Government's Senior Executive Fellows Program.

Cannon is highly supportive of NASA's Small Business Program and enables KSC to consistently achieve small business awards exceeding 20 percent of its procurement obligations.



Dudley R. Cannon, Jr.

ARCATA ASSOCIATES, INC., RECOGNITION BY HARRY REID

ROBERT MEDINA, SMALL BUSINESS SPECIALIST
NASA DRYDEN FLIGHT RESEARCH CENTER

Senator Harry Reid of Nevada congratulated Arcata Associates, Inc. (Arcata), of Las Vegas, NV, at the Senate Majority Leader's office on November 3, 2011, for being selected as NASA's Small Business Prime Contractor of the Year for 2011. Arcata received this award from the NASA Administrator, Mr. Charles Bolden, on November 3, 2011, at the 4th Annual NASA Small Business Symposium and Awards Ceremony. Arcata was selected for the outstanding support it provides to NASA Dryden Flight Research Center as the Research Facilities and Engineering Support Services prime contractor under contract NAS4-00047. The company supports the flight research mission through (1) development of the flight vehicle data acquisition and display system; (2) system development, engineering, and operations for the Western Aeronautical Test Range (WATR) to support real-time data-processing capabilities; (3) operations and maintenance of the WATR tracking, telemetry, uplink, and communications systems; (4) postmission data display and the processing of flight research; and (5) Center-wide IT network, cable plant, and security support, as well as photography and video production.

L to R: Robert Medina, Small Business Specialist, NASA Dryden Flight Research Center; Senator Harry Reid (D-NV), Senate Majority Leader; Tim Wong, President and CEO, Arcata Associates, Inc.; Anthony Ng, Executive Vice President, Contracts and Procurement, Arcata Associates, Inc.; and Leigh Ann Szymczak, Site Manager, Arcata Associates, Inc.



With my best wishes,

Harry Reid

2011 AGENCY-LEVEL SMALL BUSINESS PRIME CONTRACTOR OF THE YEAR

ARCATA ASSOCIATES, INC.



Arcata Associates, Inc., is an award-winning engineering services, information technology (IT), multimedia, and management support company operating in eight states. Arcata employs over 400 people Nationwide in support of NASA, the Department of Defense (DOD), and other Government agencies. Arcata's relationship with NASA began in 1989 with a prime contract at Kennedy Space Center to provide launch operations support at Vandenberg Air Force Base, CA, and as a Technical Support Effort Personnel (TSEP) contractor at the Jet Propulsion Laboratory in Pasadena, CA.

Since 2002, Arcata has been the Research Facilities and Engineering Support Services (RF&ESS) prime contractor at NASA Dryden Flight Research Center (DFRC). In this role, Arcata supports all three NASA Mission

Directorates: Aeronautics Research, Human Exploration and Operations, and Science. Arcata's RF&ESS Team provides engineering and operations and maintenance services to the Western Aeronautical Test Range (WATR) as well as institutional IT services to support the Center. Arcata has received all "Excellent" award fee scores since contract inception.

Over the last 22 years, Arcata has provided technical support to every NASA Center. Currently, in support of Johnson Space Center, Arcata supports Lockheed Martin's Orion Multi-Purpose Crew Vehicle (MPCV) contract to develop NASA's next-generation space vehicle. At Stennis Space Center, Arcata is a member of CSC's NASA Shared Services Center (NSSC) team. This contract is a major outsourcing effort that consolidates technical- and business-support functions for NASA. Finally, Arcata is supporting Science Applications

International Corporation's (SAIC's) Unified NASA Information Technology Services (UNITeS) Program at Marshall Space Flight Center (MSFC).

For more information, please visit <http://www.arcataassoc.com>.



NASA Administrator Charles F. Bolden, Jr.; NASA Office of Small Business Programs Associate Administrator Glenn A. Delgado; and DFRC Associate Director for Mission Support Gwen Young congratulate Arcata Associates, Inc.

2011 AGENCY-LEVEL SMALL BUSINESS SUBCONTRACTOR OF THE YEAR

ALL POINTS LOGISTICS, INC.



All Points Logistics (APL), LLC, is verified by the U.S. Department of Veterans Affairs as a Service-Disabled Veteran-Owned, Small Disadvantaged, Native American-Owned Business with approximately 80 employees and \$17 million

in annual revenue (2011). The majority of All Points Logistics contracts are engineering services; technical, administrative, and assistance services; and task order and indefinite delivery/indefinite quantity (IDIQ) efforts for the U.S. Government and its prime contractors.

APL is headquartered in Merritt Island, FL, and has major operation sites in Huntsville, AL, and the Atlanta, GA, area. APL has five primary lines of

business: integrated logistics; information technology; facilities and environmental services management; professional, engineering, and technical support; and professional staffing.

APL's most recent achievement is receiving the designation of 2011 Small Business Subcontractor of the Year by NASA's Kennedy Space Center.

For more information, visit <http://all-points-logistics.com/>.



NASA Administrator Charles F. Bolden, Jr.; NASA Office of Small Business Programs Associate Administrator Glenn A. Delgado; and NASA Kennedy Space Center Director Robert D. Cabana congratulate All Points Logistics, Inc.

2011 AGENCY-LEVEL LARGE BUSINESS PRIME CONTRACTOR OF THE YEAR

JACOBS TECHNOLOGY, INC./FACILITY OPERATING SERVICES CONTRACT (FOSC)



Jacobs Technology, Inc. (JTI), is one of the Nation's largest aerospace and defense engineering services firms. The Jacobs/FOSC Group at Stennis Space Center (SSC) is 1 of 21 JTI segments and has a fundamental goal to ensure the success of SSC in meeting mission requirements by providing world-class contractor support in all areas. SB goals are met through the help of three outstanding teammates: eLe, SRC, and CORE. Jacobs/FOSC provides a broad range of technical, engineering, operations, maintenance, and institutional services for NASA and over 30 tenants at the SSC Federal City. Jacobs/FOSC has earned and been awarded three of seven potential award terms, and the team is 1 of 10 Jacobs operating segments that support eight NASA Centers with an overall average award fee score of 96.6 percent.

Jacobs/FOSC participates in and is one of the major supporters of Stennis SB activities, along with other outreach events across the Gulf Coast area. Jacobs/FOSC also holds SB Vendor Sessions offering small businesses a further opportunity to present their capabilities to interested businesses. Impressively, in the sincerest form of outreach, Jacobs promotes a "Beyond Zero" safety mentality and operational environment across this NASA Center by providing safety instruction, monitoring, and guidance on all matters of safe execution and performance. This remains a priority outreach opportunity and reflects most favorably on NASA.

For more information, visit <http://www.jacobstechnology.com/>.



NASA Administrator Charles F. Bolden, Jr., and NASA Office of Small Business Programs Associate Administrator Glenn A. Delgado congratulate Jacobs Technology, Inc./Facility Operating Services Contract (FOSC).

2011 SMALL BUSINESS LEGACY RECOGNITION

CARL G. RAY
FORMER PROJECT LEAD, NASA TECHNOLOGY PORTFOLIO TRACKING SYSTEM, STRATEGIC INTEGRATION DIVISION
 NASA OFFICE OF THE CHIEF TECHNOLOGIST



Carl G. Ray.

Carl began his career with NASA in 1989 as a systems engineer and stage manager for the Space Station Freedom Program (SSFP). Upon leaving SSFP, he moved to Headquarters, accepting various assignments within NASA's technology transfer programs. He became NASA's Program Executive for the Small Business Innovative Research and Small Business Technology Transfer (SBIR/STTR) programs in 1996, remaining the Source Selection Official (SSO) with responsibility for selecting over 6,800 SBIR/STTR awards and authorizing more than \$2 billion in funding to small business firms over his 16-year tenure in this position.

Through this venue, Carl became a strong advocate for the small business community at NASA, where he remains a source of corporate knowledge on the SBIR/STTR programs. Recently, Carl has undertaken a new position as Project Manager for the NASA Technology Portfolio Tracking System, a project under the Office of the NASA Chief Technologist, to develop an Agency-wide capability for maintaining and tracking NASA's vast portfolio of technologies and technology program investments.

Prior to his 22 years with NASA, Carl held positions for 3 years with The Analytical Science Corporation (TASC) as a senior systems engineer and 12 years with the Naval Research Laboratory (NRL) in various systems engineering and management positions in what is currently "The Center for Navy Space."

Carl began his engineering career gaining a bachelor's in electronics engineering technology from DeVry University, Charter Class 1970, and continued his education by acquiring a master's of engineering administration from George Washington University's School of Engineering in Washington, DC.

He is a member of the American Institute of Aeronautics and Astronautics (AIAA), the American Astronautical Society (AAS), and United Who's Who; he is also a Commerce Science and Technology (ComSci) Fellow of the U.S. Department of Commerce.

2011 OSDBU PROCUREMENT CONFERENCE

The 22nd Annual OSDBU Procurement Conference will take place on April 19, 2012, at the Walter E. Washington Convention Center in Washington, DC.

The OSDBU Procurement Conference is a national conference fostering business partnerships between the Federal Government; its prime contractors; and small, minority, service-disabled veteran-owned, veteran-owned, HUBZone, and women-owned businesses. Now in its 22nd year, the OSDBU Directors Conference has become the premier event for small businesses throughout the United States. This year, the event location will be moved to the Walter E. Washington Convention Center in Washington, DC. The new venue allows greater participation from small businesses and the Federal Government.

This unique 1-day event attracts more than 3,000 people, including

- over 500 Government attendees representing 50 Federal, state, and local agencies;
- prime contractors with teaming and mentor-protégé opportunities; and
- hundreds of small businesses, minority-owned businesses, women-owned businesses, service-disabled veteran-owned businesses, 8(a) businesses, and HUBZone businesses.

Participating firms will have the benefit of marketing their products and services to procurement representatives and small business specialists from Federal agencies. Companies may choose to set up an exhibit table to showcase their capabilities or simply come as an attendee. The conference also includes educational conference sessions, procurement matchmaking, and a dynamic exhibitor showcase.

For additional information, visit <http://www.fbcinc.com/osdbu/>.



WHERE SMALL BUSINESS MAKES A BIG DIFFERENCE

2011 SMALL BUSINESS ADVOCATES AWARDS WINNERS

Small Business Specialist of the Year

Kennedy Space Center

- Larry Michael Third

Procurement Team of the Year Evaluations, Assessments, Studies, Services, and Support (EASSS) Team

Langley Research Center

Team Members

- Jeffrey Antol
- Laurie A. Avery
- Timothy P. Cannella
- Jennings Brian Cherry
- Cindy L. Daniels
- Daphne Gail Darden
- Ceseley A. Dunbar
- Rosemary C. Froehlich
- Gloria Hernandez
- Randy A. Manning
- Michael I. Mark

Technical Person of the Year

Goddard Space Flight Center

- Dr. Stephen E. Cohn

Program Team of the Year Information Technology (IT) Infrastructure Integration Program (I3P) Team

Marshall Space Flight Center

Team Members

- Jeffrey S. Jackson
- Vann R. Jones
- John B. McDougle
- Jonathan Pettus
- Neil Rodgers
- Joseph B. Solomon
- Amy Stapleton

2011 SMALL BUSINESS CENTER-LEVEL INDUSTRY AWARDS WINNERS

Small Business Prime Contractor of the Year

- Logyx, LLC
Ames Research Center
- Arcata Associates, Inc.
Dryden Flight Research Center

- Sierra Lobo, Inc.
Glenn Research Center
- Genesis Engineering Solutions, Inc.
Goddard Space Flight Center
- MORI Associates, Inc.
Headquarters
- The Terraza Design Group, Inc.
Jet Propulsion Laboratory
- DB Consulting Group, Inc.
Johnson Space Center
- Abacus Technology Corporation
Kennedy Space Center
- Analytical Mechanics Associates, Inc.
Langley Research Center
- Aetos Systems, Inc.
Marshall Space Flight Center
- Paragon Business Solutions, Inc.
NASA Shared Services Center
- Patriot Technologies, LLC
Stennis Space Center

Small Business Subcontractor of the Year

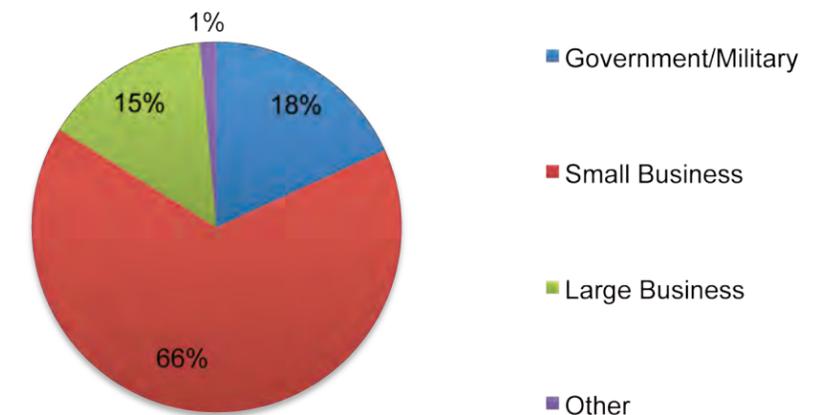
- Systems Electric
Ames Research Center
- Dennis Heathcock Consulting
Dryden Flight Research Center
- ZIN Technologies, Inc.
Glenn Research Center
- Odyssey Space Research, LLC
Johnson Space Center
- All Points Logistics, Inc.
Kennedy Space Center
- Lansmont Corporation
Marshall Space Flight Center
- SaiTech, Inc.
NASA Shared Services Center

Large Business Prime Contractor of the Year

- AECOM Technical Services, Inc.
Ames Research Center
- Jacobs Technology, Inc./TYBRIN
Dryden Flight Research Center
- Aerojet-General Corporation
Glenn Research Center
- The Raytheon Company
Jet Propulsion Laboratory
- United Space Alliance
Johnson Space Center
- Science Applications International Corporation
Marshall Space Flight Center
- Jacobs Technology, Inc./Facility Operating Services Contract
Stennis Space Center



2011 REGISTRATIONS BY ORGANIZATION TYPE



THANK YOU, MORI ASSOCIATES, INC.!

DAVID B. GROVE, PROGRAM MANAGER
 NASA OFFICE OF SMALL BUSINESS PROGRAMS

The NASA Office of Small Business Programs (OSBP) would like to thank MORI Associates, Inc., for 5 years of office support. Your hard work is evident and appreciated, and it has helped to move the Agency's small business program forward in achieving NASA's mission. As your contract comes to an end, NASA congratulates you on a job well done.

For additional information, visit <http://www.moriassociates.com>.



L to R: MORI Associates, Inc., Team: Vice President Masoud Deldjoubar, Program Analyst (OSBP contract) Dana Jones, Budget Analyst (OSBP contract) Melanie Carr, President/CEO Shana Deldjoubar, Scheduler (OSBP contract) Truphelia M. Parker, Human Resources Manager Christine Holmes, Marketing Assistant Colleen Bush, and Technical Recruiter Victor Stephens.

IMPORTANT DATES TO REMEMBER

2012 JPL HIGH-TECH CONFERENCE

NASA JPL will present the 24th Annual High-Tech Small Business Conference on Tuesday, March 6, and Wednesday, March 7, 2012.

The conference affords small businesses the opportunity to meet purchasing and technical representatives from major corporations and Federal agencies during the Marketplace Forum to discuss contract opportunities.

For additional information, please visit <http://acquisition.jpl.nasa.gov/boo/2012HT/index.asp>.



2012 VETERAN ENTREPRENEUR TRAINING SYMPOSIUM (VETS)

The VETS conference will take place June 11–14, 2012, in Reno, NV, and will provide attendees with the information needed to navigate the Federal acquisition process—from the Government perspective as well as the commercial side. General sessions and breakouts will include a variety of subjects, such as these:



- How to use OSDBUs and SBLOs effectively
- Legal landmines for small contractors
- How to prepare and survive a DCAA audit
- GSA's Multiple Award Schedule Program
- Working with large prime contractors
- And more!

For additional information, please visit <http://www.veterantrainingsymposium.com>.



Follow NASA OSBP on the Web

WOSB National Small Business Contracting Summit Southeast January 25–26, 2012

Orlando, FL

For additional information, visit <http://www.uswcc.org/meetings/viewevent.aspx?eventId=10>.

NASA SDVOSB Industry Day January 31, 2012

Hosted by NASA Johnson Space Center
Houston, TX

For additional information, contact Kelly Rubio, Small Business Specialist
NASA Johnson Space Center
281-244-7890.

National 8(a) Conference February 7–8, 2012

Orlando, FL

For additional information, visit <http://www.national8aassociation.org/>.

24th Annual High-Tech Small Business Conference

March 6–7, 2012

Hosted by NASA Jet Propulsion Laboratory
Los Angeles, CA

For additional information, visit <http://acquisition.jpl.nasa.gov/boo/2012HT/index.asp>.

NASA WOSB Industry Day March 29, 2012

Hosted by NASA Marshall Space Flight Center
Huntsville, AL

For additional information, contact David Brock, Small Business Specialist
NASA Marshall Space Flight Center
256-544-0267.

OSBP NEWSLETTER ARTICLE SUBMISSION SCHEDULE:

DEADLINE:	PUBLISHED:
January 31	March
April 30	June
July 31	September
October 31	December

TO SUBMIT AN ARTICLE:

THE OFFICE OF SMALL BUSINESS PROGRAMS (OSBP) NEWSLETTER IS THE QUARTERLY ELECTRONIC PUBLICATION OF THE NASA OSBP.

OSBP welcomes articles and opinion pieces that are directed to advocates of small businesses. These articles are printed as space is available and should be approximately 500 words in length. Articles that were printed elsewhere cannot be reprinted in the OSBP Newsletter without written permission from the original printing source. Submissions will be edited as necessary.

Do you have a small business success story that could inspire small business collaboration and advocacy? If so, tell us about it. Send your "success story" to smallbusiness@nasa.gov. Please type "newsletter" in the subject line of your e-mail.

OSBP STAFF:

THE OSBP OFFICE IS A TEAM COMMITTED TO PROVIDING EXCELLENCE IN SERVICE AND INFORMATION TO THE SMALL BUSINESS COMMUNITY.

GLENN A. DELGADO, Associate Administrator

DAVID B. GROVE, Program Manager

RICHARD L. MANN, Program Manager

TABISA T. TEPFER, Program Manager

NAEEMAH A. LEE, Executive Assistant

MELANIE A. CARR, Budget Analyst
(Contractor)

TRUPHELIA M. PARKER, Scheduler/Editor
(Contractor)

OSBP WEB SITE:

The improved NASA OSBP Web site is up and proving successful in helping individuals and companies to navigate small business policies, procedures, and best practices at NASA.

The purpose of the Web site, <http://www.osbp.nasa.gov>, is to share the vision of the Small Business Program at NASA, as well as provide pertinent information on how to do business with NASA.